

# The Impact of Forecast Uncertainty on Decision Making


Susan Joslyn

University of Washington

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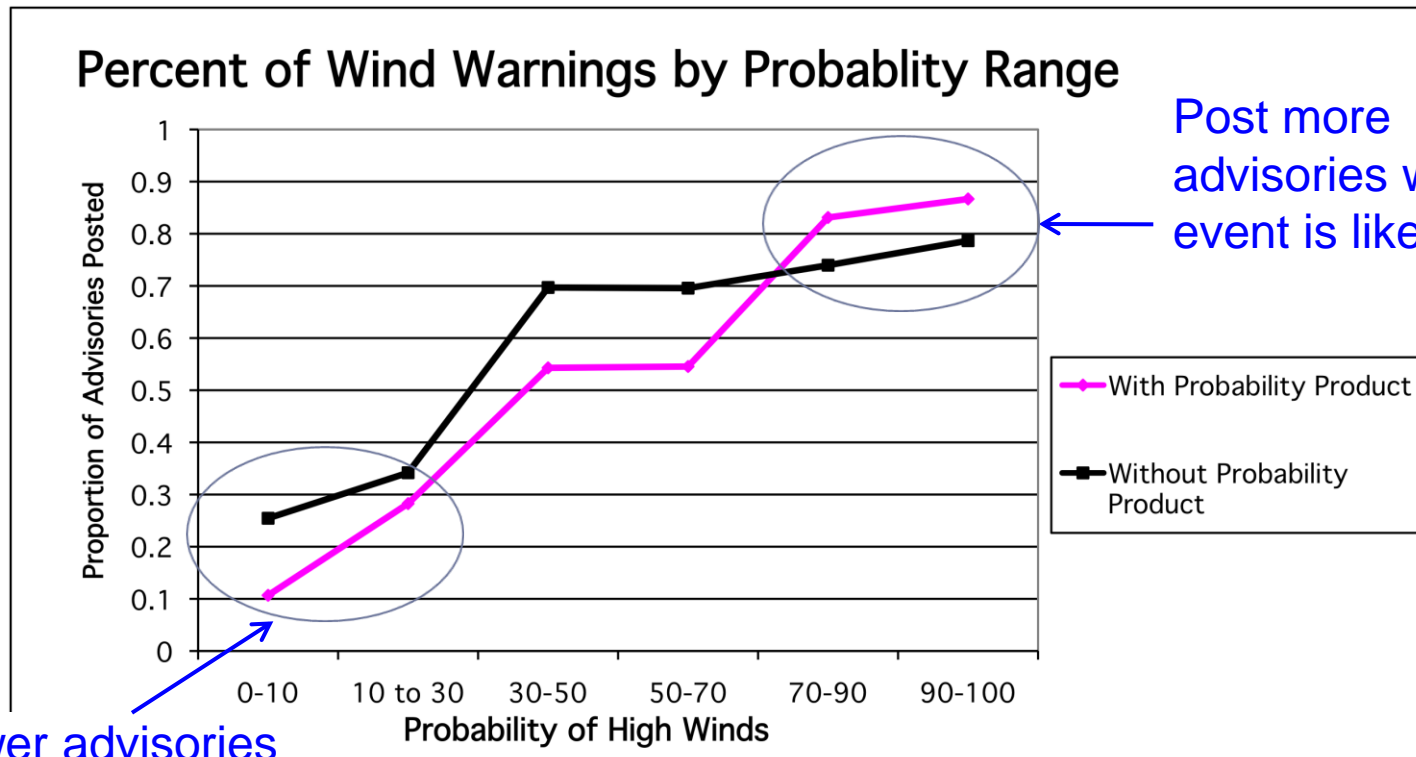
# Research Program

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- ▶ How do people understand uncertainty forecasts?
  - ▶ Compare communication formats
- ▶ Do forecasts with uncertainty estimates improve decisions? 
  - ▶ Compare decisions based on deterministic forecasts to decisions based on uncertainty forecasts
  - ▶ Which are better?
  - ▶ Weather forecasters & general public

# Study 1: Forecasters make better decisions with uncertainty products

- ▶ Forecasters decided whether to post small craft advisory
  1. 8 decisions with products (satellite imagery, model output) they usually use
  2. 8 decisions with products they usually use + probability product



Post fewer advisories when event is unlikely

Post more advisories when event is likely

# Does general public make better decisions with uncertainty forecasts?

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- ▶ Non-expert end user (general public)
- ▶ Can they understand uncertainty?

## Study 2: People anticipate uncertainty in deterministic forecasts

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- ▶ Survey of 1,340 residents of Pacific Northwest
  - ▶ 98% west of Cascades
- ▶ Given 52 forecasts & asked what they expected to observe
- ▶ Wide range of expectations
  - ▶ Forecast: Night time low in December: 32°F
  - ▶ Participants expect: 28.5---|----36°F
- ▶ Significantly wider ranges with longer lead times
- ▶ Extreme forecasts
  - ▶ Forecast: Daytime high in August: 100°F
  - ▶ Participants expect more normal values: 90-----|--102°F
- ▶ Contrary to verification
  - ▶ observed values for extreme forecasts tend to be slightly MORE extreme

## Study 2: Survey of general public users

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- ▶ People understand that forecasts involve uncertainty
- ▶ When no uncertainty estimate provided
  - ▶ Estimate it on their own
  - ▶ Anticipate wide ranges and unjustified biases
    - ▶ PROBLEM: discounting extreme values could put them in danger
- ▶ Good uncertainty forecasts could
  - ▶ improve people's understanding of future weather events
  - ▶ acknowledging and specifying the uncertainty

# Can general public use uncertainty forecast to make better decisions?

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- ▶ Evidence suggests that
  - ▶ People ignore uncertainty estimates
  - ▶ People make errors in interpreting and using uncertainty information
- ▶ Uncertainty information is difficult for general public to process

# Study 3: Do non-experts make better decisions with uncertainty forecasts?

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Decide whether to salt the roads to prevent ice





# Study 3: Computer based simulation

Manager of company: in charge of treating the roads in the winter to prevent icy conditions-Treatment BEFORE freezing

- ▶ Monthly budget: \$36,000
  - ▶ Cost of treating roads 1 day = \$1,000
  - ▶ Each day: temperature forecast for relevant time
    - ▶ real forecasts within the normal range
  - ▶ Penalty (if no treatment & temp  $\leq 32^{\circ}\text{F}$ ) = \$6,000 cost to city disrupted AM commute
  - ▶ Feedback: observed temperature after each trial/balance adjusted
  - ▶ 2 simulated months (60 trials)
  - ▶ Balance forwarded to next month
- ▶ Reward cash prize: commensurate with performance (about \$10)

# Study 3: Compared forecasts with and without uncertainty estimates

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| Deterministic                   | Uncertainty  |
|---------------------------------|--|
| Night time low temperature 36°F | Night time low temperature 36°F<br>20% chance the temperature will be equal to or less than 32 F |

# Study 3: Deterministic Condition

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Month 1, Day 1

The expected night time low temperature for tomorrow is **35°F**

**Would you like to salt the roads?**

Salt

Not  
Salt

**Your balance is: \$36,000**

Next

# Study 3: Deterministic Condition

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Month 1, Day 1

The expected night time low temperature for tomorrow is **35°F**

The observed temperature was **32°F**

Was it **Salt** or **Not Salt**?

Your balance is: **\$35,000**

Next

# Study 3: People with uncertainty estimates did better

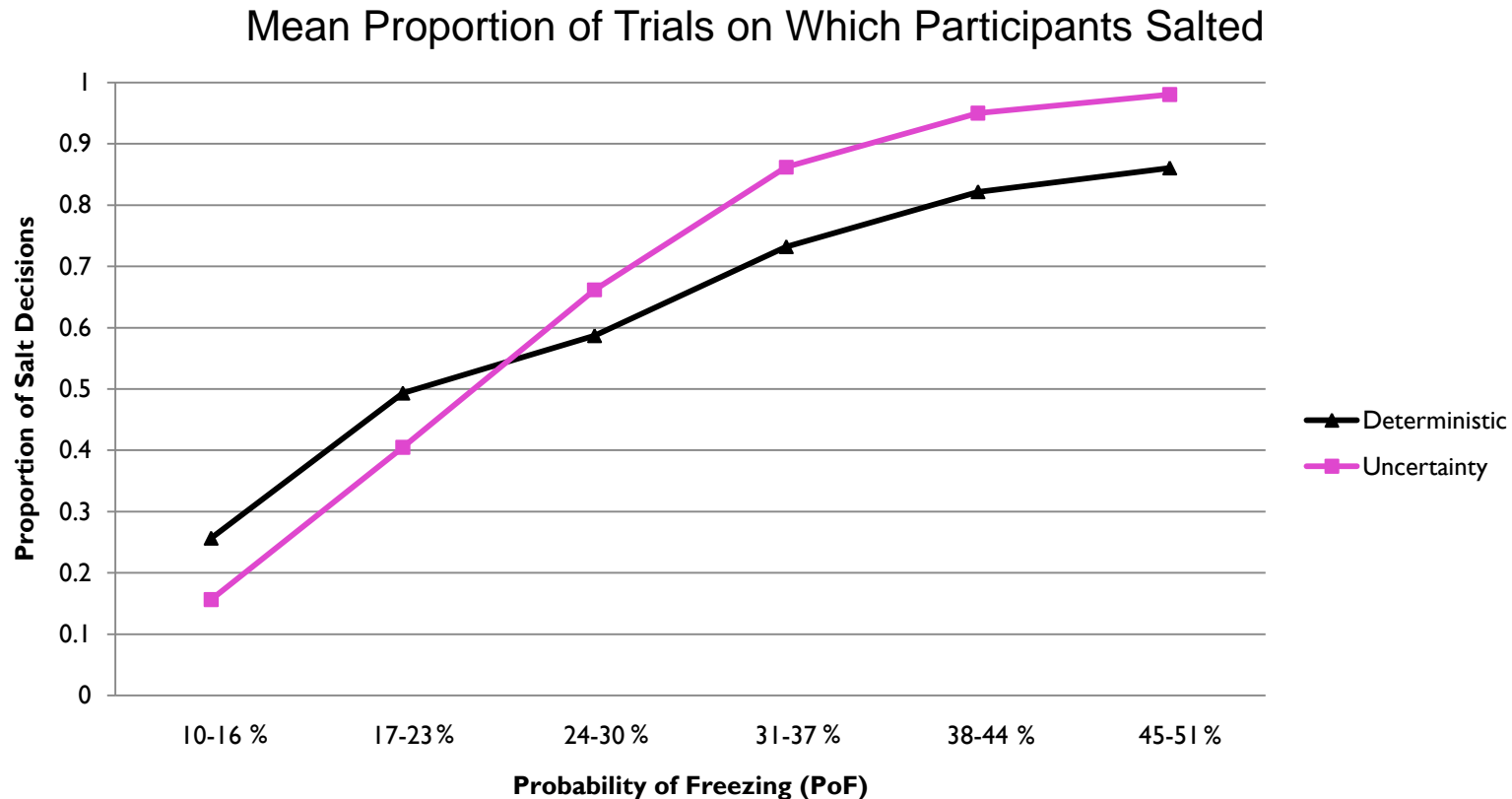
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## Mean Ending Budget

| Deterministic                      | Uncertainty  |
|------------------------------------|--|
| Night time low temperature<br>36°F | Night time low temperature<br>36°F<br>20% chance the temperature<br>will be equal to or less than<br>32 F. |
| \$6,742                            | \$11,171   |

Larger ending balance

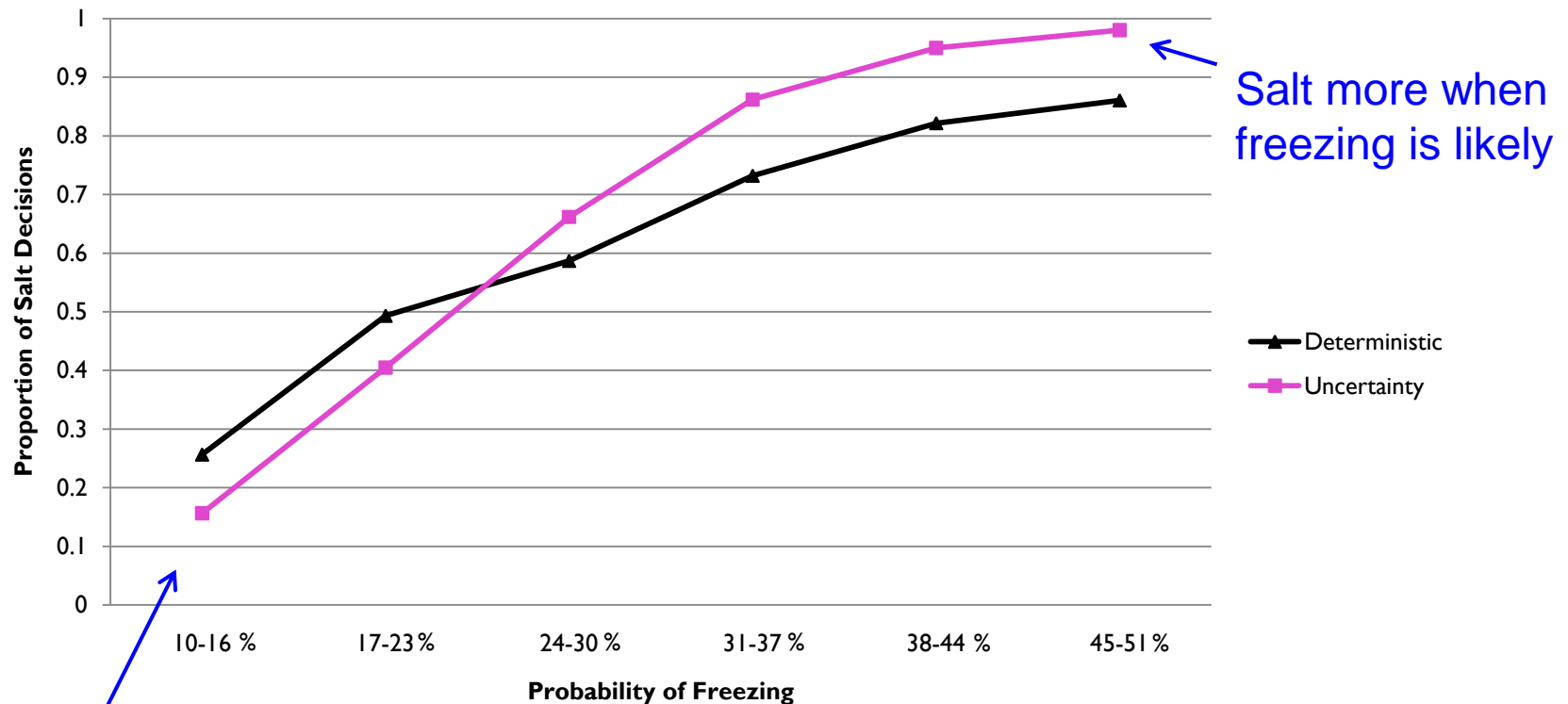
# Study 3: How did decision improve?



Everybody salts more as PoF increases suggesting that those in the deterministic condition estimated the uncertainty

# Study 3: Advantage for uncertainty similar to that seen among forecasters

Mean Proportion of Trials on Which Participants Salted



Salt less when freezing is unlikely

Salt more when freezing is likely

# Study 3: What happens when forecast error increases?

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- ▶ **Forecast Error:** Difference between the deterministic forecast & observation



- ▶ **Does uncertainty help when error increases?**
  - ▶ Perhaps people will stick with the forecast if the uncertainty has been acknowledged
  - ▶ Leading to better performance



# Study 3: People with uncertainty did better even when error increased

Mean Ending Budget

|                        | Deterministic                      | Uncertainty  |
|------------------------|------------------------------------|--|
| Forecast Error         | Night time low temperature<br>36°F | Night time low temperature<br>36°F<br>20% chance the temperature<br>will be equal to or less than<br>32 F. |
| Low error<br>SE = 3°F  | \$6,742                            | \$11,171   |
| High error<br>SE = 6°F | -\$7,057                           | -\$250   |
|                        | \$13,800                           | \$ 11,421  |

← Everybody does worse

← Did better

# Study 3: Similar pattern in trust ratings

Mean Trust Rating  
scale: 1 (very little)----5(very much)

|                        | Deterministic                      | Uncertainty   |
|------------------------|------------------------------------|---|
| Forecast Error         | Night time low temperature<br>36°F | Night time low temperature<br>36°F<br>20% chance the temperature<br>will be equal to or less than<br>32 F |
| Low error<br>SE = 3°F  | 2.6                                | 3.5   |
| High error<br>SE = 6°F | 1.7                                | 2.5   |

Lower trust  
In high error  
forecasts

## Study 3: Similar pattern in trust ratings

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Trust scale: 1 (very little)-----5(very much)

|                        | Deterministic                       | Uncertainty  |
|------------------------|-------------------------------------|--|
| Forecast               | Night time low temperature:<br>36°F | Night time low temperature<br>36°F                                   |
| Error                  |                                     | 20% chance the temperature<br>will be equal to or less than<br>32 F. |
| Low error<br>SE = 3°F  | 2.6                                 | 3.5  |
| High error<br>SE = 6°F | 1.7                                 | 2.5  |



People had more trust in forecasts with uncertainty estimates  
Continue to use them, even when error increases

# Optimal Strategy

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$$\$1,000 / \$6,000 = .1667$$

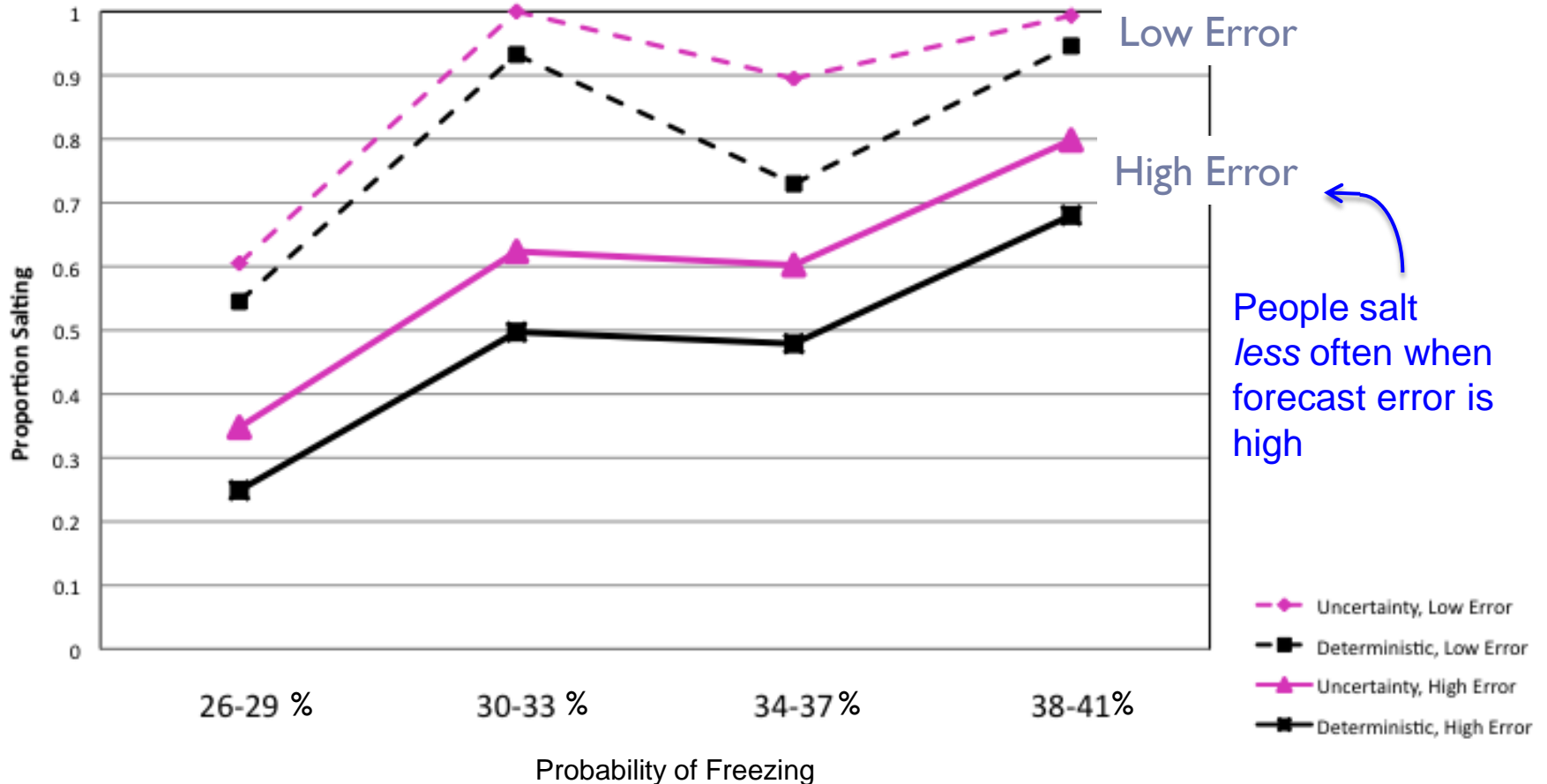
*probability of freezing*

Cost to treat roads  $-\$1,000$  vs.  $-\$6,000 \times 16.67\% = -\$1000$

Expected Value

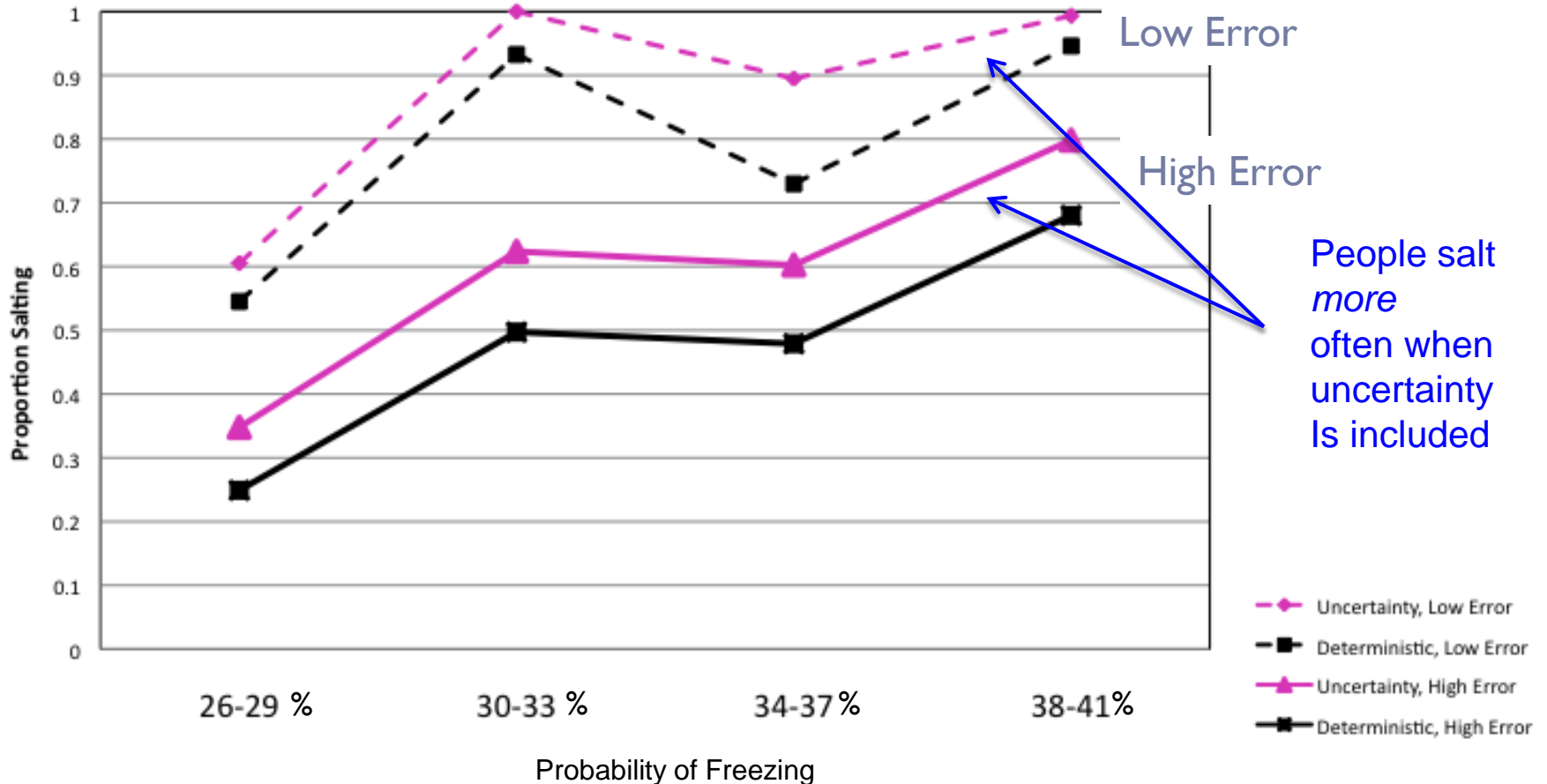
- ▶ Salt whenever  $\text{PoF} \geq 17\%$

# Study 3: Strategy change in high error trials



Optimal Decision is to salt (PoF > 17%)

# Strategy change in high error trials



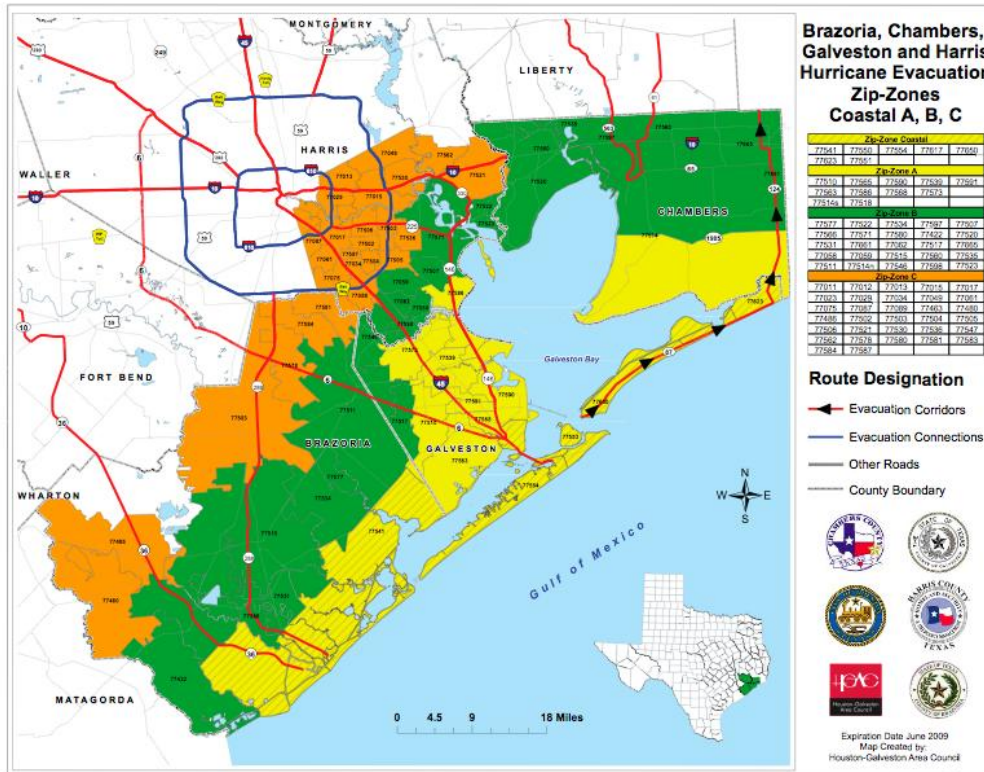
Optimal Decision is to salt (PoF > 17%)

# Scenario is similar to weather warning

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- ▶ Precautionary action is required at low probability
  - ▶ Optimal choice: Salt whenever  $PoF \geq 17\%$
- ▶ Similar to weather warning (e.g. Hurricanes)
  - ▶ Evacuation when chance of hurricane force winds at any given location  $< 30\%$
  - ▶ People make risk seeking errors: fail to take action when appropriate

# Appropriate to take action at low probabilities: Hurricane Ike



- ▶ Mandatory evacuation
  - ▶ Galveston area
  - ▶ 2 days before
  - ▶ Chance of hurricane force winds 18%
- ▶ “certain death”
- ▶ 1,000’s stayed

September, 2008



# Why do people fail to evacuate?

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- ▶ They know there is uncertainty
  - ▶ Estimate it themselves
  - ▶ Discount extreme forecasts
  - ▶ Think hurricane is unlikely
  - ▶ They are reluctant to act when they distrust the forecast
  
- ▶ Road Salt simulation task
  - ▶ Forecast with uncertainty helps
  - ▶ Is it better than being told the “right thing” to do?
  - ▶ Evacuation: user is told what decision to make

## Study 3: Decision Advice

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- ▶ Condition comparable to evacuation:
  - ▶ Tells the user what to do
  - ▶ “Decision Support Aid”

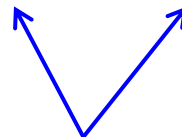
“advanced weather modeling computer system, which incorporates the most recent weather forecast available, the uncertainty involved, and the costs associated with salting or not salting, and provides you with a decision recommendation for each day's forecast.”

- ▶ It told them to salt when probability of freezing  $\geq 17\%$

# Study 3: Telling People the “right thing” to do did not help

Mean Ending Budget

|           | Deterministic                      | DSA  | Uncertainty  |
|-----------|------------------------------------|--|--|
|           | Night time low temperature<br>36°F | Night time low temperature<br>36°F<br><i>Decision Support Aid:<br/>“Applying salt brine is recommended under these circumstances.”</i> | Night time low temperature<br>36°F<br>20% chance the temperature will be equal to or less than 32 F. |
| Low error | \$6,742                            | \$7,538  | \$11,171   |

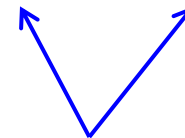


Not significantly different than deterministic forecast

# Study 3: Telling People the “right thing” to do did not help

Mean Ending Budget

|           | Deterministic                       | DSA   | Uncertainty   |
|-----------|-------------------------------------|---|---|
|           | Night time low temperature:<br>36°F | Night time low temperature:<br>36°F<br><i>Decision Support Aid:<br/>“Applying salt brine is recommended under these circumstances.”</i> | Night time low temperature<br>36°F<br>20 % chance the temperature will be equal to or less than 32 F. |
| Low error | \$6,742                             | \$7,538   | \$11,171  |



Significantly worse than forecast that included uncertainty

# Study 3: Telling People the “right thing” to do did not help

## Mean Ending Budget

|            | Deterministic                       | DSA   | Uncertainty   |
|------------|-------------------------------------|---|---|
|            | Night time low temperature:<br>36°F | Night time low temperature:<br>36°F<br><i>Decision Support Aid:<br/>“Applying salt brine is recommended under these circumstances.”</i> | Night time low temperature<br>36°F<br>20 % chance the temperature will be equal to or less than 32 F. |
| Low error  | \$6,742                             | \$7,538   | \$11,171  |
| High error | -\$7,057                            | -\$4,358  | -\$250  |



Significantly worse than forecast that included uncertainty

# Study 3: Telling people the “right thing” to did not inspire trust in the forecast

Mean Trust Rating

|            | Deterministic<br>Night time low temperature<br>36°F | DSA<br>Night time low temperature<br>36°F<br><i>Decision Support Aid:<br/>“Applying salt brine is recommended under these circumstances.”</i> | Uncertainty<br>Night time low temperature<br>36°F<br>20% chance the temperature will be equal to or less than 32 F. |
|------------|---|---|---|
| Low error  | 2.6   | 2.6   | 3.5   |
| High error | 1.7   | 1.8   | 2.5   |

Trust scale: 1 (very little)----5(very much)



# Conclusions

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- ▶ People realize there is uncertainty in weather forecasts
  - ▶ If uncertainty is not specified, they estimate it themselves
  - ▶ Discount extreme forecasts
- ▶ When they perceive the error in the forecast
  - ▶ People are reluctant to act
  - ▶ Telling them the right thing to do does not help

# Conclusions

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- ▶ People realize there is uncertainty in weather forecasts
  - ▶ If uncertainty is not specified, they estimate it themselves
  - ▶ Discount extreme forecasts
- ▶ When error in the forecast increases
  - ▶ People are reluctant to act
  - ▶ Telling them the right thing to do does not help



# Conclusions

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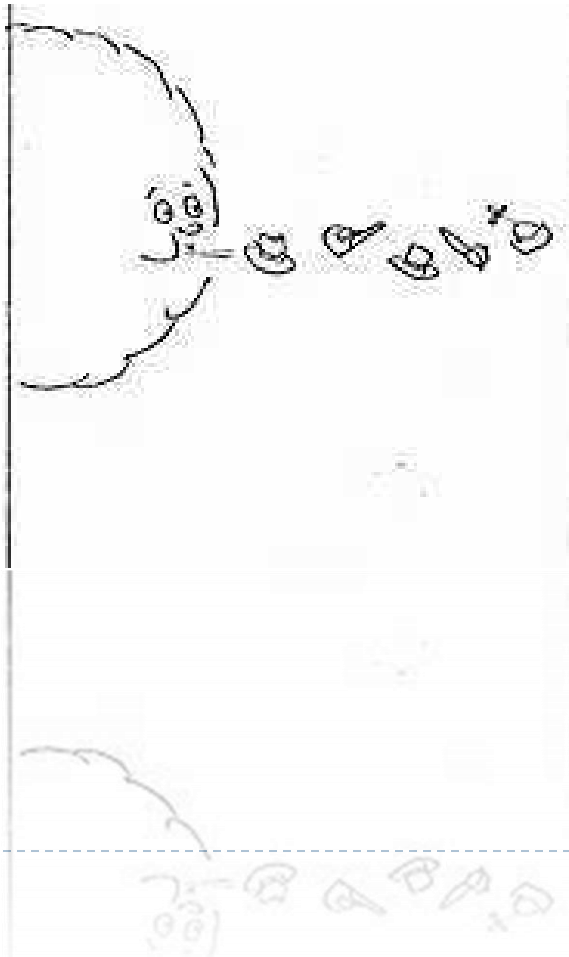
- ▶ People make better decisions when forecasts include uncertainty estimates
  - ▶ Forecasters as well as general public
  - ▶ Pattern of improvement is remarkably similar
- ▶ Uncertainty estimates increase trust in the forecast
  - ▶ Acknowledging the uncertainty may make the the forecast seem less “wrong” when it fails to verify
  - ▶ People continue to use the forecast even when error increases

# Next Steps: More research is needed

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- ▶ Good data base of compliance rates and related variables
- ▶ Experimental research
  - ▶ Captures basic cognitive characteristics
    - Many factors that influence decisions are unconscious
  - ▶ Ethically manipulate variables
    - communication format
    - decision threshold
    - forecast error
- ▶ Next questions
  - ▶ Same pattern of behavior when decision threshold involves extreme values?
  - ▶ Optimal communication formats
    - Increase in odds over climatology
    - Worst case scenario
    - Frequency vs Probability
    - Consequences to end user





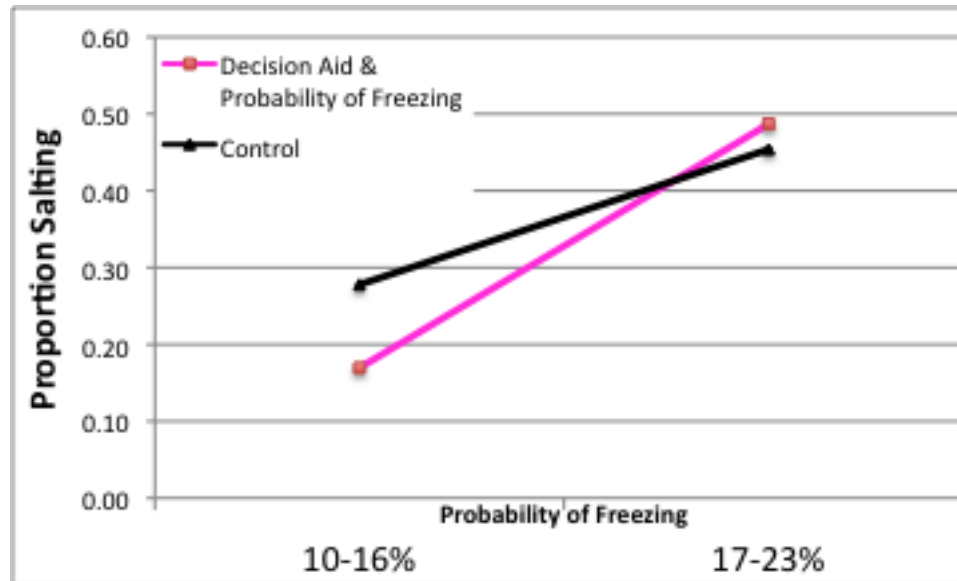
*The End*



# Next Steps

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- ▶ Low probability range, around optimal threshold (1-23%)



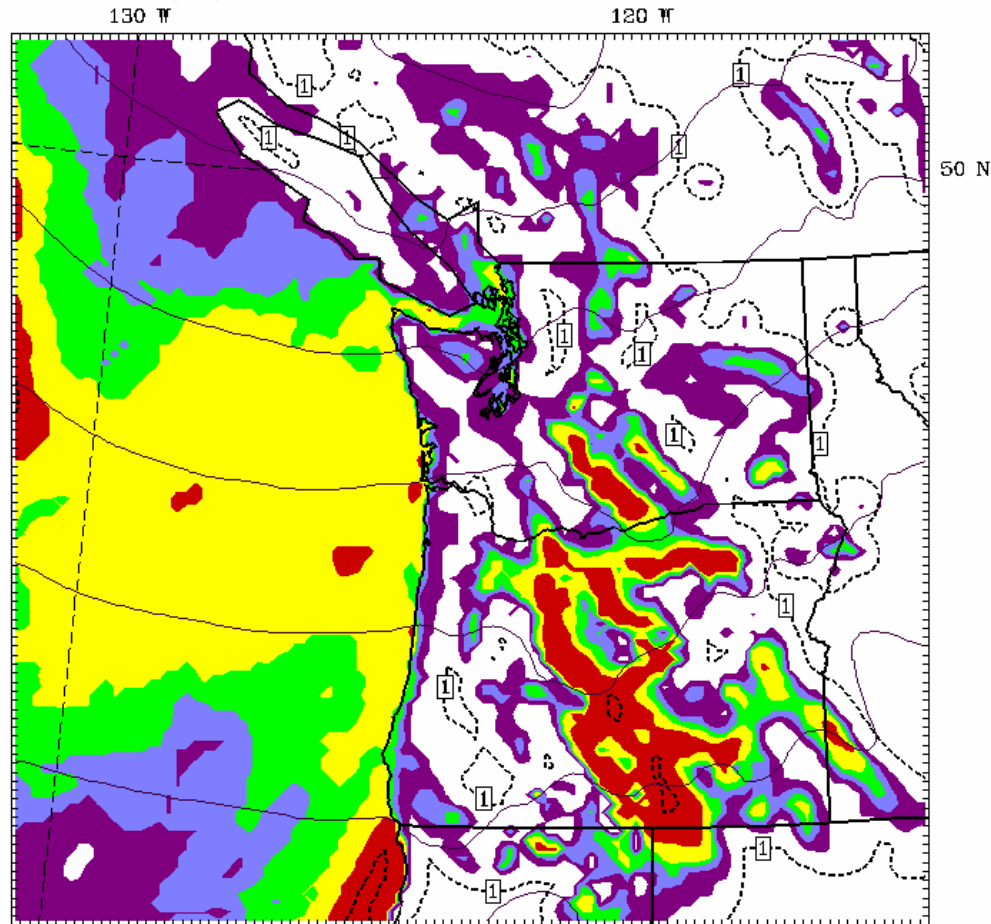
combination of an  
uncertainty estimate  
explicit decision advice  
leads to better decisions

- ▶ Introducing extreme event
- 



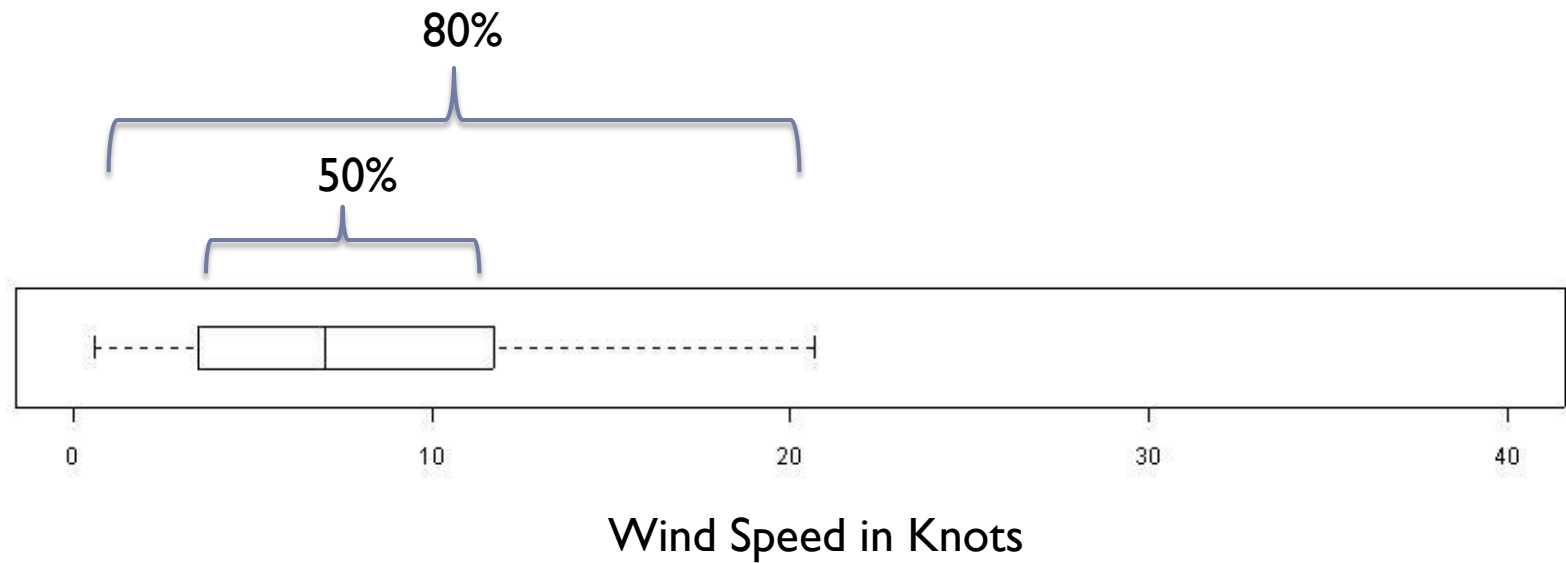
# Probability Product: MM5 ACME Ensemble Probability of winds greater than 20 knots

ACME PROB 12km Domain      Init: 0000 UTC Fri 21 Mar 03  
T + 42.00 h      Valid: 1800 UTC Sat 22 Mar 03 (1000 PST Sat 22 Mar 03)  
Probability of 10-m Wind Speed GT 20 kt (SCA)  
Sea-Level Pressure (mb)



# Box plot better for point forecast

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Nadav-Greenberg, L., Joslyn, S., & Taing, M.U. (2008). The effect of weather forecast uncertainty visualization on decision-making. *Journal of Cognitive Engineering and Decision Making*, 2 (1), 24-47.

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# Interpretation errors: Deterministic conversion error

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## Probability of precipitation

- ▶ 70 % chance of precipitation-----> 70 % time  
70 % area

(Murphy et al., 1980; Gigerenzer, et al., 2005)

- ▶ Error only reduced by  
70% chance rain & 30% *chance of no rain*

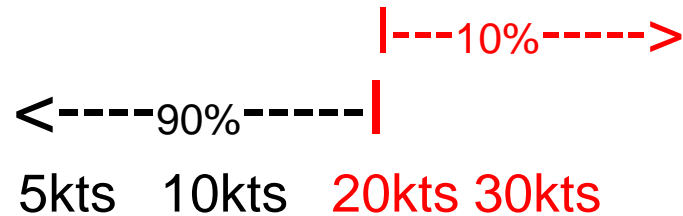
(Joslyn, et al., 2008)

Similar error with predictive interval

# Communicate uncertainty in a form that conforms to expectations of user.

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- ▶ If the user is concerned with high winds
  - ▶ 10% chance wind speed will be greater than 20 knots  
is better than
  - ▶ 90% chance less than 20 knots



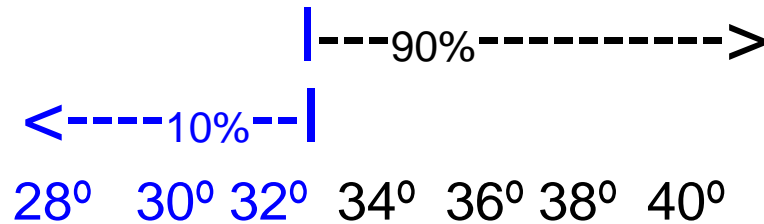
- ▶ Even though the 2<sup>nd</sup> expression describes the more likely outcome because that is what the user is concerned with and expect to hear about



# Communicate uncertainty in a form that conforms to expectations of user.

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- ▶ If the user is concerned with low temperature
  - ▶ 10% chance temperature will be less than 32 degrees  
is better than
  - ▶ 90% chance greater than 32 degrees



- ▶ Even though the 2<sup>nd</sup> expression describes the more likely outcome because that is what the user is concerned with and expect to hear about

# Why is uncertainty is difficult to process?

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- ▶ **Increases processing load:**
  - ▶ Consider both outcomes & the probability for each

